



## Supporting spill control distribution with local manufacturing

Everything an absorbent manufacturer should be

# An introduction to Evolution Sorbent Products (ESP) - a growing global brand



## ESP - a global brand

ESP was established in 2005 and is located in Chicago IL, USA. The 11,000 m<sup>2</sup> manufacturing and distribution facility is also head office for the ESP group of companies. Our Chicago facility is unique in that it is the only location ISO 9001 certified to manufacture medical grade absorbents. As well as producing products for both the US and Canadian markets, this facility is also the location for our research and development facility. From there the company has grown to its current size and even expanded further into the UK, European and Australian market. All this has been achieved by focussing on producing high quality absorbents and developing innovative new technologies, which help ESP products stand out from the crowd across the world.



## ESP - United Kingdom a manufacturing facility launched in 2014

Our UK manufacturing plant opened in the summer of 2014. Being both a manufacturing and distribution facility, this location provides a much shortened supply chain for spill management distributors based in the UK and Europe. This is also the first in ESP Global's roll out of our proprietary meltblown manufacturing technology.

ESP UK was set up to mirror the US market model, where the supply chain has shortened drastically. In one fell swoop this streamlining has improved the margins and delivery times for distributors who previously had to rely on intermediaries.

Having invested heavily in a state of the art manufacturing facility here in the UK, we can now supply in quantities that fully suit UK distributor's business demands and in much shorter time scales. Being the first and only major manufacturer of meltblown absorbents in the UK, we will be able to provide your distribution business with a real price and delivery advantage over those relying on imports.

We're delighted to announce that business levels are ahead of where we predicted and that the perceived benefits of manufacturing here in the UK have come to fruition and are proving extremely popular with our steadily growing number of customers.

To understand the full benefits the UK site can offer our distributors, please read on...

# A shorter supply chain means better value

*The advantages of having the manufacturer closer to home*

- ✓ The least expensive supply chain is the shortest
- ✓ Buy at world market prices and at less than container size orders
- ✓ Products are manufactured in the UK for the UK market
- ✓ Buy in order sizes from a single pallet up to multiple truckloads at similar prices
- ✓ With ESP UK there's no need to be restricted to dealing with master distributors and be dictated to by their specifications or added margins
- ✓ Get delivery in days rather than weeks from our centrally located UK manufacturing facility.

*Many claim to manufacture in the UK but they don't. if you doubt our claim ask to visit their facility. You are always welcome at ours.*

Contact us now  
to see how a shorter  
supply chain  
could make your  
business more  
competitive

Email: [uksales@espsorbents.com](mailto:uksales@espsorbents.com)

Call: +44 (0)8458 385377

# Custom absorbent solutions made quickly here in Manchester, in the UK

*How can custom made absorbents help distributors?*

- ✓ Customise your own weights, sizes, colours, and construction.
- ✓ Build your own custom spill kits
- ✓ Custom products manufactured here in the UK at a moment's notice
- ✓ A reliable supply because we make it
- ✓ Build your own brand through private label
- ✓ If you can think it, we can build it!

*Choosing ESP UK to supply your spill management means you can be more confident with consistency in product quality, price and delivery.*



Contact us now  
to see how UK  
manufactured  
absorbents could  
help you win more  
business

**Email: [uksales@espsorbents.com](mailto:uksales@espsorbents.com)**

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# We give you the tools to build your business

*Because we don't over promise or under deliver you can rely on ESP UK*

- ✓ We have the best technical product support in the business
- ✓ You will never compete with your supplier because we only sell to distribution
- ✓ We offer a complete spill product range
- ✓ Get marketing support which can be tailored to your company's customers
- ✓ Choose from the widest selection of sustainable absorbents
- ✓ Select just the products you need and in the quantities you need.



*Become one of the quickly growing number of customers who are realising that ESP UK manufactured absorbents give them a huge price advantage!*

**Contact us now**  
to see how ESP  
UK can help your  
business reach the  
next level of sales  
growth

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